## Psychographic Profile Analysis

City of Leon Valley Leon Valley, Texas

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Prepared by C. Kelly Cofer, CCIM

**TheRetailCoach** 



## About Cofer Haag & Thrasher

Cofer Haag & Thrasher is a national retail consulting, market research and development firm that combines strategy, technology and creative expertise to develop and deliver high-impact retail recruitment and development strategies to local governments, chambers of commerce and economic development organizations.

Through its unique TheRetailCoach process, it offers a unique system of products and services that better enable communities to maximize their retail development potential.

## About TheRetailCoach™

Providing more than simple data reports of psychographic and demographic trends, TheRetailCoach goes well beyond other retail consulting and market research firms' offerings by combining current national and statewide demographics and trend data with real-world, "on-the-ground" data gathered through extensive visits within our clients' communities.

Every community is different, and there is no "one size fits all" retail recruitment solution. Compiling the gathered data into client-tailored information packets that are uniquely designed for, and targeted to, specific retailers and restaurants who meet the community's needs helps assure our clients they are getting the latest and best information for their retail needs — all with personal service and coaching guidance that continues beyond the initial project scope and timeline.

TheRetailCoach process assures that communities get timely, accurate and relevant information. Translating that data into the information that retailers need and seek assures our clients even better possibilities for tremendous retail growth and success.

TheRetailCoach — It's not about data. It's about your success.

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## Psychographic Profile Overview

The Psychographic Profile Analysis report provides a glimpse into the lifestyle, buying and spending characteristics of households within a particular trade area. These characteristics have been grouped into 66 Lifestyle Segments based on their similarities and relationships with other characteristics.

On the following pages, this report provides information on the nine Lifestyle Segments which best represent the Retail Trade Area for Leon Valley, Texas.

For the purpose of this report, the Psychographic Profile Analysis was based on a 7-Minute Drive-Time Retail Trade Area.

## Lifestyle Segment Definitions

#### Kids & Cul-de-Sacs

Upscale, suburban, married couples with children -that's the skinny on Kids & Cul-de-Sacs, an enviable lifestyle of large families in recently built subdivisions. With a high rate of Hispanic and Asian Americans, this segment is a refuge for college-educated, white-collar professionals with administrative jobs and upper-middle-class incomes. Their nexus of education, affluence and children translates into large outlays for child-centered products and services.

#### Home Sweet Home

Widely scattered across the nation's suburbs, the residents of Home Sweet Home tend to be upper-middle-class married couples living in mid-sized homes with few children. The adults in the segment, mostly between the ages of 25 and 54, have gone to college and hold professional and white-collar jobs. With their upscale incomes and small families, these folks have fashioned comfortable lifestyles, filling their homes with toys, TV sets and pets.

### Young Influentials

Once known as the home of the nation's yuppies, Young Influentials reflects the fading glow of acquisitive yuppiedom. Today, the segment is a common address for young, middle-class singles and couples who are more preoccupied with balancing work and leisure pursuits. Having recently left college dorms, they now live in apartment complexes surrounded by ball fields, health clubs and casual-dining restaurants.

#### Suburban Sprawl

Suburban Sprawl is an unusual American lifestyle: a collection of midscale, middle-aged singles and couples living in the heart of suburbia. Typically members of the Baby Boom generation, they hold decent jobs, own older homes and condos, and pursue cocooning versions of the American Dream. Among their favorite activities are jogging on treadmills, playing trivia games and renting videos.

#### **Urban Achievers**

Concentrated in the nation's port cities, Urban Achievers is often the first stop for up-and-coming immigrants from Asia, South America and Europe. These young singles and couples are typically college-educated and ethnically diverse: about a third are foreign-born, and even more speak a language other than English.

#### Blue-Chip Blues

Blue-Chip Blues is known as a comfortable lifestyle for young, sprawling families with well-paying blue-collar jobs. Ethnically diverse -with a significant presence of Hispanics and African-Americans- the segment's aging neighborhoods feature compact, modestly priced homes surrounded by commercial centers that cater to child-filled households.

## Lifestyle Segment Definitions

#### **Domestic Duos**

Domestic Duos represents a middle-class mix of mainly over 55 singles and married couples living in older suburban homes. With their high-school educations and fixed incomes, segment residents maintain an easy-going lifestyle. Residents like to socialize by going bowling, seeing a play, meeting at the local fraternal order or going out to eat.

#### **New Beginnings**

Filled with young, single adults, New Beginnings is a magnet for adults in transition. Many of its residents are twentysomething singles and couples just starting out on their career paths -or starting over after recent divorces or company transfers. Ethnically diverse -with nearly half its residents Hispanic, Asian or African-American- New Beginnings households tend to have the modest living standards typical of transient apartment dwellers.

#### **Suburban Pioneers**

Suburban Pioneers represents one of the nation's eclectic lifestyles, a mix of young singles, recently divorced and single parents who have moved into older, inner-ring suburbs. They live in aging homes and garden-style apartment buildings, where the jobs are blue-collar and the money is tight. But what unites these residents -a diverse mix of whites, Hispanics and African-Americans- is a working-class sensibility and an appreciation for their off-the-beaten-track neighborhoods.

# Lifestyle Segment Data

#### **Kids & Cul-de-Sacs**

Upscale, suburban, married couples with children -that's the skinny on Kids & Cul-de-Sacs, an enviable lifestyle of large families in recently built subdivisions. With a high rate of Hispanic and Asian Americans, this segment is a refuge for college-educated, white-collar professionals with administrative jobs and upper-middle-class incomes. Their nexus of education, affluence and children translates into large outlays for child-centered products and services.

Social Group: The Affluentials
Lifestage Group: Young Accumulators

#### 2005 Statistics:

US Households: 1,687,777 (1.52%)

Median HH Income: \$70,223

### **Lifestyle Traits**

Buy children's video games

Go to Chuck E. Cheese

Read Parenting

• Watch Nickelodeon

• Drive a Honda Odyssey

#### **Demographics Traits:**

Ethnic Diversity: High Asian, Hispanic

Family Types: **Families** 25-54 Age Ranges: Education Levels: H.S./College **Employment Levels:** Prof. White-Collar Housing Types: Homeowners Urbanicity: Suburban Income: Upper Middle Income Producing Assets: not available

## Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	3.99	77
CY HHs Hhldr Age 25 - 34	16.28	19.95	123
CY HHs Hhldr Age 35 - 44	20.78	30.07	145
CY HHs Hhldr Age 45 - 54	21.20	24.77	117
CY HHs Hhldr Age 55 - 59	8.69	7.84	90
CY HHs Hhldr Age 60 - 64	6.94	5.07	73
CY HHs Hhldr Age 65 - 69	5.70	3.09	54
CY HHs Hhldr Age 70 - 74	4.93	2.23	45
CY HHs Hhldr Age 75 - 79	4.37	1.49	34
CY HHs Hhldr Age 80 - 84	3.35	0.99	29
CY HHs Hhldr Age 85+	2.57	0.52	20

### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	3.85	28
CY HHs with Inc \$15,000 - \$24,999	11.25	4.33	38
CY HHs with Inc \$25,000 - \$34,999	11.49	6.51	57
CY HHs with Inc \$35,000 - \$49,999	15.87	13.65	86
CY HHs with Inc \$50,000 - \$74,999	19.30	26.91	139
CY HH Inc \$75,000 - \$99,999	11.50	20.45	178
CY HHs with Inc \$100,000 - \$149,999	10.64	18.12	170
CY HHs with Inc \$150,000 - \$249,999	4.38	5.05	115
CY HH Inc \$250,000 - \$499,999	1.30	0.86	66
CY HH Inc \$500,000+	0.60	0.26	44

### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	75.46	97
CY HHs, Black or African American	11.60	11.15	96
CY HHs, American Indian/Alaska Native	0.75	0.52	69
CY HHs, Asian	3.38	5.61	166
CY HHs, Native HI/Pac Islander	0.11	0.21	188
CY HHs, Some Other Race	4.10	4.57	112
CY HHs, 2+ Races	1.96	2.48	127
CY HHs, Hisp/Lat	9.97	13.34	134

### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	3.21	41
CY Pop 25+, Some High School, No Diploma	12.13	6.90	57
CY Pop 25+, High School Grad (inc Equivalency)	28.43	23.32	82
CY Pop 25+, Some College, No Degree	21.14	27.60	131
CY Pop 25+, Associate Degree	6.34	9.16	144
CY Pop 25+, Bachelor Degree	15.50	21.23	137
CY Pop 25+, Master's Degree	5.83	6.26	107
CY Pop 25+, Professional School Degree	1.93	1.60	83
CY Pop 25+, Doctorate Degree	0.95	0.72	75

### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	23.09	86
CY Pop 15+: Married, Spouse present	51.83	61.84	119
CY Pop 15+: Married, Spouse Absent	5.37	3.43	64
CY Pop 15+: Widowed	6.42	2.86	45
CY Pop 15+: Divorced	9.64	8.78	91
CY Pop 15+ Male: Never Married	14.54	12.46	86
CY Pop 15+ Male: Married, Spouse Present	26.04	30.98	119
CY Pop 15+ Male: Married, Spouse Absent	2.76	1.63	59
CY Pop 15+ Male: Widowed	1.20	0.50	42
CY Pop 15+ Female: Married, Spouse Present	25.78	30.86	120
CY Pop 15+ Male: Divorced	4.17	3.48	84
CY Pop 15+ Female: Married, Spouse Absent	2.61	1.80	69
CY Pop 15+ Female: Never Married	12.20	10.63	87
CY Pop 15+ Female: Widowed	5.22	2.36	45
CY Pop 15+ Female: Divorced	5.48	5.30	97

## Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	10.44	120
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.08	13
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	2.89	137
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	2.95	133
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	4.05	163
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	2.96	142
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	0.83	90
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.39	93
CY Emp Civ Pop 16+, Occ: Legal	1.08	0.90	83
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	5.60	99
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	1.64	86
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	4.91	106
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	1.42	72
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	2.43	123
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	3.51	74
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	1.93	60
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	2.79	100
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	12.35	109
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	17.53	114
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.19	25
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	4.34	79
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	4.08	103
CY Emp Civ Pop 16+, Occ: Production	8.39	5.97	71
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	4.81	79

### **Work Commuting Patterns**

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	85.05	108
CY Workers, Transportation: Carpooled	12.56	11.60	92
CY Workers, Transportation: Public Transport	4.69	1.78	38
CY Workers, Transportation: Motorcycle	0.12	0.16	139
CY Workers, Transportation: Bicycle	0.38	0.16	43
CY Workers, Transportation: Walked	2.93	0.72	24
CY Workers, Transportation: Other	0.72	0.53	73
CY Workers, Transportation: Worked at Home	3.24	2.87	89
CY Workers, Travel Time: < 15 Minutes	29.01	19.85	68
CY Workers, Travel Time: 15 - 29 Minutes	36.10	37.46	104
CY Workers, Travel Time: 30 - 44 Minutes	19.29	23.91	124
CY Workers, Travel Time: 45 - 59 Minutes	7.54	10.01	133
CY Workers, Travel Time: 60+ Minutes	8.06	8.77	109

### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	6.91	61
CY HHs, 1-Person, Female Hhldr	14.80	7.68	52
CY HHs, 2+People, Married Couple, Own Kids	23.71	39.37	166
CY HHs, 2+People, Married Couple, No Own Kids	28.03	25.84	92
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	2.29	112
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	1.62	80
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	6.94	99
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	3.52	72
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	3.49	97
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	2.34	92

### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	14.59	56
CY HHs, 2-Person HH	32.42	28.23	87
CY HHs, 3-Person HH	16.71	20.82	125
CY HHs, 4-Person HH	14.01	21.05	150
CY HHs, 5-Person HH	6.50	9.69	149
CY HHs, 6-Person HH	2.53	3.58	141
CY HHs, 7+ Person HH	1.70	2.04	120

### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	79.26	131
CY Housing Units, Renter Occ	30.29 1	6.71	55

### Housing Home Value

Description	<u>U.S.</u>	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	0.54	26
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	0.57	19
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	0.60	15
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	1.59	32
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	4.07	70
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	20.30	149
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	21.22	222
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	22.64	208
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	6.74	132
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	2.49	91
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	1.43	51
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.22	22
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.16	15

## Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	79.07	130
CY HUs, 1 Unit Attached	5.54	7.35	133
CY HUs, 2 Units	4.13	1.04	25
CY HUs, 3 to 19 Units	13.23	7.50	57
CY HUs, 20 - 49 Units	3.30	1.25	38
CY HUs, 50+ Units	5.22	1.62	31
CY HUs, Mobile Home	7.73	2.13	28
CY HUs, Other	0.24	0.05	19

### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	24.67	243
CY HUs, Built 1995 to 1998	6.75	16.66	247
CY HUs, Built 1990 to 1994	6.74	15.46	230
CY HUs, Built 1980 to 1989	14.76	23.40	158
CY HUs, Built 1970 to 1979	17.10	11.65	68
CY HUs, Built 1960 to 1969	12.71	4.03	32
CY HUs, Built 1950 to 1959	11.56	2.22	19
CY HUs, Built 1940 to 1949	6.61	0.87	13
CY HUs, Built 1939 or Earlier	13.61	1.04	8

### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	52.01	117
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	22.36	123
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	12.41	117
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	9.25	78
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	2.75	37
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	1.21	16

Top 15 Lifestyle Behaviors	Index
Shop at Disney Store Buy from Chuck E Cheese Go to Zoo Buy Children's Bicycles Buy Tennis Equipment Buy Children's Book Buy Home Study Course by Internet Shop at Lerner Own Roller Blades/In-Line Skates Play Softball Go to Baseball Games,1+Times Shop at Thomasville Buy Alternative Music Go Roller Skating Own Racquetball Equipment	272 264 248 245 236 231 231 226 224 223 219 218 215 215 212
Lifestyle Behaviors 16-30	Index
Rent Videos,6+ Tapes Buy from Chi-Chi's Domestic Vacation,Go Skiing Go to Professional Basketball Games,1+ Times Own Mountain Bicycle Own Tennis Equipment Visit Any Theme Park Buy from White Castle Buy Tent Go In-Line Skating Own Stair Stepper Play Soccer Shop at Old Navy Buy Any Children's Toys Buy from Bennigan's	207 205 204 204 203 203 203 200 199 198 198 198 197 196
Lifestyle Behaviors 31-45	Index
Buy from Del Taco Order from Walmart.com Buy Soft Rock Music Buy from Boston Market Shop at Kohl's Play Basketball Buy from Blimpie Subs & Salads Order from amazon.com Own Tent Buy Swing Sets Shop at Office Max Shop at The Limited Buy from Cheesecake Factory Go Jogging Play Chess	196 195 193 191 189 188 187 187 186 183 183 183 182 182

#### **Home Sweet Home**

Widely scattered across the nation's suburbs, the residents of Home Sweet Home tend to be upper-middle-class married couples living in mid-sized homes with few children. The adults in the segment, mostly between the ages of 25 and 54, have gone to college and hold professional and white-collar jobs. With their upscale incomes and small families, these folks have fashioned comfortable lifestyles, filling their homes with toys, TV sets and pets.

Social Group: The Affluentials Lifestage Group: Midlife Success

#### 2005 Statistics:

US Households: 1,980,255 (1.78%)

Median HH Income: \$64,664

### **Lifestyle Traits**

Go to movies 4+ times/mo

- Eat at fast food burger
- Read Entertainment Weekly
- Watch ESPN Classic
- Drive a Chevy Blazer

#### **Demographics Traits:**

Ethnic Diversity: White, Asian Family Types: Mix Age Ranges: 25-44 H.S./College Education Levels: **Employment Levels:** Prof. White-Collar Housing Types: Homeowners Urbanicity: Suburban Upper Middle Income: Income Producing Assets: not available

## Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	4.27	82
CY HHs Hhldr Age 25 - 34	16.28	18.24	112
CY HHs Hhldr Age 35 - 44	20.78	23.00	111
CY HHs Hhldr Age 45 - 54	21.20	22.30	105
CY HHs Hhldr Age 55 - 59	8.69	8.93	103
CY HHs Hhldr Age 60 - 64	6.94	6.74	97
CY HHs Hhldr Age 65 - 69	5.70	4.92	86
CY HHs Hhldr Age 70 - 74	4.93	3.99	81
CY HHs Hhldr Age 75 - 79	4.37	3.36	77
CY HHs Hhldr Age 80 - 84	3.35	2.56	76
CY HHs Hhldr Age 85+	2.57	1.68	65

### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	5.55	41
CY HHs with Inc \$15,000 - \$24,999	11.25	6.36	57
CY HHs with Inc \$25,000 - \$34,999	11.49	8.39	73
CY HHs with Inc \$35,000 - \$49,999	15.87	15.04	95
CY HHs with Inc \$50,000 - \$74,999	19.30	24.87	129
CY HH Inc \$75,000 - \$99,999	11.50	17.61	153
CY HHs with Inc \$100,000 - \$149,999	10.64	15.98	150
CY HHs with Inc \$150,000 - \$249,999	4.38	4.96	113
CY HH Inc \$250,000 - \$499,999	1.30	0.92	71
CY HH Inc \$500,000+	0.60	0.31	52

## Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	84.40	108
CY HHs, Black or African American	11.60	6.78	58
CY HHs, American Indian/Alaska Native	0.75	0.35	47
CY HHs, Asian	3.38	4.71	139
CY HHs, Native HI/Pac Islander	0.11	0.09	77
CY HHs, Some Other Race	4.10	1.96	48
CY HHs, 2+ Races	1.96	1.71	87
CY HHs, Hisp/Lat	9.97	5.71	57

### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	3.08	40
CY Pop 25+, Some High School, No Diploma	12.13	7.13	59
CY Pop 25+, High School Grad (inc Equivalency)	28.43	25.73	91
CY Pop 25+, Some College, No Degree	21.14	24.23	115
CY Pop 25+, Associate Degree	6.34	7.82	123
CY Pop 25+, Bachelor Degree	15.50	21.70	140
CY Pop 25+, Master's Degree	5.83	7.43	127
CY Pop 25+, Professional School Degree	1.93	1.87	97
CY Pop 25+, Doctorate Degree	0.95	1.00	105

### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	26.29	98
CY Pop 15+: Married, Spouse present	51.83	54.39	105
CY Pop 15+: Married, Spouse Absent	5.37	4.02	75
CY Pop 15+: Widowed	6.42	5.15	80
CY Pop 15+: Divorced	9.64	10.15	105
CY Pop 15+ Male: Never Married	14.54	14.16	97
CY Pop 15+ Male: Married, Spouse Present	26.04	27.26	105
CY Pop 15+ Male: Married, Spouse Absent	2.76	2.09	76
CY Pop 15+ Male: Widowed	1.20	0.97	81
CY Pop 15+ Female: Married, Spouse Present	25.78	27.13	105
CY Pop 15+ Male: Divorced	4.17	4.11	99
CY Pop 15+ Female: Married, Spouse Absent	2.61	1.92	74
CY Pop 15+ Female: Never Married	12.20	12.13	99
CY Pop 15+ Female: Widowed	5.22	4.19	80
CY Pop 15+ Female: Divorced	5.48	6.04	110

## Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	10.30	118
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.06	10
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	2.94	139
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	3.05	138
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	4.42	178
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	2.92	140
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	1.04	112
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.42	95
CY Emp Civ Pop 16+, Occ: Legal	1.08	1.03	95
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	5.68	100
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	2.10	110
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	4.94	107
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	1.37	69
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	1.90	96
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	3.94	83
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	2.07	64
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	2.66	95
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	12.36	109
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	17.19	111
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.12	17
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	4.36	79
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	3.58	91
CY Emp Civ Pop 16+, Occ: Production	8.39	6.03	72
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	4.53	74

## Work Commuting Patterns

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	85.12	108
CY Workers, Transportation: Carpooled	12.56	9.55	76
CY Workers, Transportation: Public Transport	4.69	3.06	65
CY Workers, Transportation: Motorcycle	0.12	0.10	86
CY Workers, Transportation: Bicycle	0.38	0.20	52
CY Workers, Transportation: Walked	2.93	1.51	51
CY Workers, Transportation: Other	0.72	0.46	64
CY Workers, Transportation: Worked at Home	3.24	2.74	84
CY Workers, Travel Time: < 15 Minutes	29.01	26.21	90
CY Workers, Travel Time: 15 - 29 Minutes	36.10	39.12	108
CY Workers, Travel Time: 30 - 44 Minutes	19.29	20.47	106
CY Workers, Travel Time: 45 - 59 Minutes	7.54	7.27	96
CY Workers, Travel Time: 60+ Minutes	8.06	6.93	86

### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	11.55	102
CY HHs, 1-Person, Female Hhldr	14.80	14.92	101
CY HHs, 2+People, Married Couple, Own Kids	23.71	23.86	101
CY HHs, 2+People, Married Couple, No Own Kids	28.03	29.02	104
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	1.69	82
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	1.88	92
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	5.43	78
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	4.34	88
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	4.21	117
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	3.08	122

### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	26.48	101
CY HHs, 2-Person HH	32.42	34.47	106
CY HHs, 3-Person HH	16.71	17.18	103
CY HHs, 4-Person HH	14.01	13.65	97
CY HHs, 5-Person HH	6.50	5.52	85
CY HHs, 6-Person HH	2.53	1.82	72
CY HHs, 7+ Person HH	1.70	0.88	52

### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	67.58	111
CY Housing Units, Renter Occ	30.29	28.29	93

### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	0.43	21
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	0.52	17
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	0.57	14
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	1.28	26
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	3.01	51
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	15.93	117
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	17.83	186
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	19.79	182
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	6.45	126
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	2.62	95
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	1.63	58
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.25	26
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.18	17

## Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	60.21	99
CY HUs, 1 Unit Attached	5.54	10.38	188
CY HUs, 2 Units	4.13	2.87	70
CY HUs, 3 to 19 Units	13.23	17.03	129
CY HUs, 20 - 49 Units	3.30	3.45	105
CY HUs, 50+ Units	5.22	4.20	80
CY HUs, Mobile Home	7.73	1.78	23
CY HUs, Other	0.24	0.07	31

### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	11.78	116
CY HUs, Built 1995 to 1998	6.75	8.93	132
CY HUs, Built 1990 to 1994	6.74	8.63	128
CY HUs, Built 1980 to 1989	14.76	18.04	122
CY HUs, Built 1970 to 1979	17.10	17.61	103
CY HUs, Built 1960 to 1969	12.71	12.61	99
CY HUs, Built 1950 to 1959	11.56	11.12	96
CY HUs, Built 1940 to 1949	6.61	4.63	70
CY HUs, Built 1939 or Earlier	13.61	6.66	49

### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	45.89	103
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	19.19	106
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	10.74	101
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	11.38	96
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	6.67	89
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	6.14	83

Top 15 Lifestyle Behaviors	Index
Order from Spiegel Buy 1960s Nostalgia Music Go Mountain Bicycling Buy Tent Buy from Quiznos Buy from Cheesecake Factory Buy from Fuddrucker's Buy from Chevy's Go In-Line Skating Order from J. Crew Go to Ice Hockey Games,1+ Times Play Softball Shop at Saks Fifth Ave Buy Videos by Internet Buy Collectables by Internet	265 252 246 232 231 226 225 219 216 215 214 211 208 199 198
Lifestyle Behaviors 16-30	Index
Go to Bar/Nightclub Go to College Basketball Games,1+ Times Order from Walmart.com Domestic Vacation,Play Golf Buy Jazz Music Go Bowling Go Canoeing/Kayaking Go Dancing Go Downhill Skiing Go Cross Country Skiing Shop at Circuit City Order from ebay.com Go Scuba/Skin Diving/Snorkeling Business Travel by Airplane,3+ Own Mountain Bicycle	194 193 193 191 186 186 186 186 185 185 185 184 183 182
Lifestyle Behaviors 31-45	Index
Do Weight Lifting Foreign Travel for 15+ Nights Go Water Skiing Shop at Office Max Buy from Blimpie Subs & Salads Go Whitewater Rafting Shop at Comp USA Play Trivia Games Foreign Travel by Rented Car Buy from Bertucci's Buy from Bob's Big Boy Shop at TJ Maxx Do Woodworking Go Jogging Buy from Chick-Fil-A	181 180 180 179 177 177 177 176 175 174 174 174 173 173

### **Young Influentials**

Once known as the home of the nation's yuppies, Young Influentials reflects the fading glow of acquisitive yuppiedom. Today, the segment is a common address for young, middle-class singles and couples who are more preoccupied with balancing work and leisure pursuits. Having recently left college dorms, they now live in apartment complexes surrounded by ball fields, health clubs and casual-dining restaurants.

Social Group: Middleburbs
Lifestage Group: Young Achievers

### **2005 Statistics**

US Households: 1,632,610 (1.47%)

Median HH Income: \$46,866

### **Lifestyle Traits**

• Buy high-end computers

Eat at Hooters

Read Rolling Stone

Watch That 70s Show

• Drive a Mazda Protege

### **Demographics Traits**

Ethnic Diversity: High Asian Family Types: Singles Age Ranges: <35

Education Levels: H.S./College Employment Levels: Prof, White-Collar

Housing Types: Renters
Urbanicity: Suburban
Income: Midscale
Income Producing Assets: not available

## Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	9.49	183
CY HHs Hhldr Age 25 - 34	16.28	28.20	173
CY HHs Hhldr Age 35 - 44	20.78	21.74	105
CY HHs Hhldr Age 45 - 54	21.20	17.12	81
CY HHs Hhldr Age 55 - 59	8.69	6.47	74
CY HHs Hhldr Age 60 - 64	6.94	4.75	68
CY HHs Hhldr Age 65 - 69	5.70	3.35	59
CY HHs Hhldr Age 70 - 74	4.93	2.75	56
CY HHs Hhldr Age 75 - 79	4.37	2.45	56
CY HHs Hhldr Age 80 - 84	3.35	2.05	61
CY HHs Hhldr Age 85+	2.57	1.63	64

### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	9.80	72
CY HHs with Inc \$15,000 - \$24,999	11.25	10.32	92
CY HHs with Inc \$25,000 - \$34,999	11.49	13.40	117
CY HHs with Inc \$35,000 - \$49,999	15.87	20.58	130
CY HHs with Inc \$50,000 - \$74,999	19.30	22.67	117
CY HH Inc \$75,000 - \$99,999	11.50	11.19	97
CY HHs with Inc \$100,000 - \$149,999	10.64	8.37	79
CY HHs with Inc \$150,000 - \$249,999	4.38	2.71	62
CY HH Inc \$250,000 - \$499,999	1.30	0.69	53
CY HH Inc \$500,000+	0.60	0.26	44

### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	73.84	95
CY HHs, Black or African American	11.60	13.21	114
CY HHs, American Indian/Alaska Native	0.75	0.49	66
CY HHs, Asian	3.38	6.44	191
CY HHs, Native HI/Pac Islander	0.11	0.13	118
CY HHs, Some Other Race	4.10	3.35	82
CY HHs, 2+ Races	1.96	2.52	129
CY HHs, Hisp/Lat	9.97	8.81	88

### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	3.46	45
CY Pop 25+, Some High School, No Diploma	12.13	7.59	63
CY Pop 25+, High School Grad (inc Equivalency)	28.43	22.62	80
CY Pop 25+, Some College, No Degree	21.14	24.01	114
CY Pop 25+, Associate Degree	6.34	7.46	118
CY Pop 25+, Bachelor Degree	15.50	23.28	150
CY Pop 25+, Master's Degree	5.83	7.69	132
CY Pop 25+, Professional School Degree	1.93	2.49	129
CY Pop 25+, Doctorate Degree	0.95	1.40	147

### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	35.68	133
CY Pop 15+: Married, Spouse present	51.83	41.18	79
CY Pop 15+: Married, Spouse Absent	5.37	5.35	100
CY Pop 15+: Widowed	6.42	4.92	77
CY Pop 15+: Divorced	9.64	12.86	133
CY Pop 15+ Male: Never Married	14.54	19.13	132
CY Pop 15+ Male: Married, Spouse Present	26.04	20.84	80
CY Pop 15+ Male: Married, Spouse Absent	2.76	2.66	96
CY Pop 15+ Male: Widowed	1.20	0.85	71
CY Pop 15+ Female: Married, Spouse Present	25.78	20.34	79
CY Pop 15+ Male: Divorced	4.17	5.38	129
CY Pop 15+ Female: Married, Spouse Absent	2.61	2.69	103
CY Pop 15+ Female: Never Married	12.20	16.56	136
CY Pop 15+ Female: Widowed	5.22	4.07	78
CY Pop 15+ Female: Divorced	5.48	7.48	137

## Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	9.30	107
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.05	9
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	2.95	140
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	2.96	134
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	5.03	203
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	2.97	143
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	1.27	137
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.56	104
CY Emp Civ Pop 16+, Occ: Legal	1.08	1.15	106
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	5.36	95
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	2.46	129
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	4.92	106
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	1.57	80
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	1.67	85
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	4.91	103
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	2.28	70
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	2.61	94
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	12.41	110
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	17.10	111
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.12	17
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	4.03	73
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	3.18	80
CY Emp Civ Pop 16+, Occ: Production	8.39	5.55	66
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	4.57	75

## Work Commuting Patterns

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	82.18	105
CY Workers, Transportation: Carpooled	12.56	11.36	90
CY Workers, Transportation: Public Transport	4.69	3.34	71
CY Workers, Transportation: Motorcycle	0.12	0.13	111
CY Workers, Transportation: Bicycle	0.38	0.35	91
CY Workers, Transportation: Walked	2.93	2.15	73
CY Workers, Transportation: Other	0.72	0.49	67
CY Workers, Transportation: Worked at Home	3.24	2.19	68
CY Workers, Travel Time: < 15 Minutes	29.01	28.05	97
CY Workers, Travel Time: 15 - 29 Minutes	36.10	40.52	112
CY Workers, Travel Time: 30 - 44 Minutes	19.29	19.19	99
CY Workers, Travel Time: 45 - 59 Minutes	7.54	6.34	84
CY Workers, Travel Time: 60+ Minutes	8.06	5.90	73

## Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	18.45	163
CY HHs, 1-Person, Female Hhldr	14.80	20.06	136
CY HHs, 2+People, Married Couple, Own Kids	23.71	15.01	63
CY HHs, 2+People, Married Couple, No Own Kids	28.03	19.85	71
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	1.91	93
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	2.03	99
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	6.78	97
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	3.89	79
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	6.88	192
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	5.17	204

### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	38.50	147
CY HHs, 2-Person HH	32.42	33.13	102
CY HHs, 3-Person HH	16.71	14.09	84
CY HHs, 4-Person HH	14.01	8.96	64
CY HHs, 5-Person HH	6.50	3.48	54
CY HHs, 6-Person HH	2.53	1.20	47
CY HHs, 7+ Person HH	1.70	0.64	38

### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	31.03	51
CY Housing Units, Renter Occ	30.29	62.28	206

### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	0.38	18
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	0.41	14
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	0.63	16
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	1.35	27
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	2.50	43
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	8.96	66
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	7.52	79
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	6.92	64
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	2.31	45
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	0.99	36
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	0.83	30
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.23	24
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.21	20

## Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	26.23	43
CY HUs, 1 Unit Attached	5.54	6.75	122
CY HUs, 2 Units	4.13	2.87	70
CY HUs, 3 to 19 Units	13.23	40.96	310
CY HUs, 20 - 49 Units	3.30	9.14	277
CY HUs, 50+ Units	5.22	12.69	243
CY HUs, Mobile Home	7.73	1.30	17
CY HUs, Other	0.24	0.05	22

### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	11.06	109
CY HUs, Built 1995 to 1998	6.75	9.30	138
CY HUs, Built 1990 to 1994	6.74	9.26	137
CY HUs, Built 1980 to 1989	14.76	23.17	157
CY HUs, Built 1970 to 1979	17.10	21.07	123
CY HUs, Built 1960 to 1969	12.71	12.17	96
CY HUs, Built 1950 to 1959	11.56	6.87	59
CY HUs, Built 1940 to 1949	6.61	2.84	43
CY HUs, Built 1939 or Earlier	13.61	4.26	31

### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	60.81	137
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	19.09	105
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	7.16	67
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	6.75	57
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	3.37	45
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	2.82	38

Top 15 Lifestyle Behaviors	Index
Play Racquetball Buy from Whataburger Buy Rap Music Order from Columbia House Music Club Shop at Banana Republic Buy Alternative Music Go In-Line Skating Buy from Hooters Buy Tennis Equipment Buy Videos by Internet Buy from Bennigan's Buy from Bertucci's Buy from Bob's Big Boy Buy Tent Order from buy.com	240 208 203 194 185 181 179 178 176 176 176 177 172 172
Lifestyle Behaviors 16-30	Index
Buy from Checkers Play Billiards/Pool Buy from Papa John's Buy from Chick-Fil-A Go Dancing Buy Collectables by Internet Shop at Express Go to Bar/Nightclub Go to Ice Hockey Games,1+ Times Play Trivia Games Buy from A&W Buy Hard Rock Music Go Snowboarding Order from BMG Music Buy from Blimpie Subs & Salads	162 162 161 160 160 159 158 155 154 153 152 151 151
Lifestyle Behaviors 31-45	Index
Go to Movie,4+ Times/mo Go Bowling Play Soccer Shop at Comp USA Buy from Boston Market Order from J. Crew Go Mountain Bicycling Own Roller Blades/In-Line Skates Play Basketball Buy from T.G.I. Friday's Play Tennis Buy from Jack-in-the-Box Go Horseback Riding Go Ice Skating Go Jogging	146 145 144 143 139 137 135 135 135 133 132 131 130 129

### **Suburban Sprawl**

Suburban Sprawl is an unusual American lifestyle: a collection of midscale, middle-aged singles and couples living in the heart of suburbia. Typically members of the Baby Boom generation, they hold decent jobs, own older homes and condos, and pursue cocooning versions of the American Dream. Among their favorite activities are jogging on treadmills, playing trivia games and renting videos.

Social Group: Middleburbs
Lifestage Group: Midlife Success

### **2005 Statistics**

US Households: 1,467,153 (1.32%) Median HH Income: \$48,742

### **Lifestyle Traits**

Order home-delivery meals

Resrch Interent car purchase

Read Jet

Watch TVLand

• Drive a Nissan Xterra

#### **Demographics Traits**

Ethnic Diversity: White

Family Types: Singles/Couples

Age Ranges: 25-44

Education Levels:
Employment Levels:
Housing Types:
Urbanicity:
Ur

## Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	5.42	105
CY HHs Hhldr Age 25 - 34	16.28	18.84	116
CY HHs Hhldr Age 35 - 44	20.78	22.22	107
CY HHs Hhldr Age 45 - 54	21.20	20.80	98
CY HHs Hhldr Age 55 - 59	8.69	8.17	94
CY HHs Hhldr Age 60 - 64	6.94	6.30	91
CY HHs Hhldr Age 65 - 69	5.70	4.92	86
CY HHs Hhldr Age 70 - 74	4.93	4.30	87
CY HHs Hhldr Age 75 - 79	4.37	3.90	89
CY HHs Hhldr Age 80 - 84	3.35	3.03	90
CY HHs Hhldr Age 85+	2.57	2.11	82

### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	8.98	66
CY HHs with Inc \$15,000 - \$24,999	11.25	10.30	92
CY HHs with Inc \$25,000 - \$34,999	11.49	12.49	109
CY HHs with Inc \$35,000 - \$49,999	15.87	19.88	125
CY HHs with Inc \$50,000 - \$74,999	19.30	23.69	123
CY HH Inc \$75,000 - \$99,999	11.50	12.36	107
CY HHs with Inc \$100,000 - \$149,999	10.64	9.18	86
CY HHs with Inc \$150,000 - \$249,999	4.38	2.39	55
CY HH Inc \$250,000 - \$499,999	1.30	0.56	43
CY HH Inc \$500,000+	0.60	0.16	28

### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	84.86	109
CY HHs, Black or African American	11.60	8.13	70
CY HHs, American Indian/Alaska Native	0.75	0.47	62
CY HHs, Asian	3.38	2.65	78
CY HHs, Native HI/Pac Islander	0.11	0.08	68
CY HHs, Some Other Race	4.10	2.10	51
CY HHs, 2+ Races	1.96	1.72	88
CY HHs, Hisp/Lat	9.97	5.93	59

### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	4.15	54
CY Pop 25+, Some High School, No Diploma	12.13	10.14	84
CY Pop 25+, High School Grad (inc Equivalency)	28.43	30.02	106
CY Pop 25+, Some College, No Degree	21.14	23.89	113
CY Pop 25+, Associate Degree	6.34	7.37	116
CY Pop 25+, Bachelor Degree	15.50	16.68	108
CY Pop 25+, Master's Degree	5.83	5.39	92
CY Pop 25+, Professional School Degree	1.93	1.56	81
CY Pop 25+, Doctorate Degree	0.95	0.80	84

### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	27.54	103
CY Pop 15+: Married, Spouse present	51.83	49.64	96
CY Pop 15+: Married, Spouse Absent	5.37	4.06	76
CY Pop 15+: Widowed	6.42	6.36	99
CY Pop 15+: Divorced	9.64	12.39	128
CY Pop 15+ Male: Never Married	14.54	14.90	102
CY Pop 15+ Male: Married, Spouse Present	26.04	25.01	96
CY Pop 15+ Male: Married, Spouse Absent	2.76	1.95	71
CY Pop 15+ Male: Widowed	1.20	1.15	96
CY Pop 15+ Female: Married, Spouse Present	25.78	24.63	96
CY Pop 15+ Male: Divorced	4.17	5.10	122
CY Pop 15+ Female: Married, Spouse Absent	2.61	2.11	81
CY Pop 15+ Female: Never Married	12.20	12.65	104
CY Pop 15+ Female: Widowed	5.22	5.21	100
CY Pop 15+ Female: Divorced	5.48	7.29	133

## Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	7.94	91
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.06	9
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	2.41	114
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	2.36	107
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	2.89	116
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	2.21	106
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	0.87	95
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.49	100
CY Emp Civ Pop 16+, Occ: Legal	1.08	0.94	86
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	5.16	91
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	1.97	104
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	4.65	100
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	1.78	90
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	1.90	96
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	4.81	101
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	2.83	87
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	2.87	103
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	11.61	103
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	17.94	116
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.17	23
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	5.21	95
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	3.97	101
CY Emp Civ Pop 16+, Occ: Production	8.39	8.02	96
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	5.94	98

## Work Commuting Patterns

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	84.17	107
CY Workers, Transportation: Carpooled	12.56	10.79	86
CY Workers, Transportation: Public Transport	4.69	2.42	52
CY Workers, Transportation: Motorcycle	0.12	0.12	102
CY Workers, Transportation: Bicycle	0.38	0.33	86
CY Workers, Transportation: Walked	2.93	1.65	56
CY Workers, Transportation: Other	0.72	0.52	72
CY Workers, Transportation: Worked at Home	3.24	2.37	73
CY Workers, Travel Time: < 15 Minutes	29.01	29.68	102
CY Workers, Travel Time: 15 - 29 Minutes	36.10	41.96	116
CY Workers, Travel Time: 30 - 44 Minutes	19.29	17.69	92
CY Workers, Travel Time: 45 - 59 Minutes	7.54	5.52	73
CY Workers, Travel Time: 60+ Minutes	8.06	5.16	64

### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	13.00	115
CY HHs, 1-Person, Female Hhldr	14.80	17.22	116
CY HHs, 2+People, Married Couple, Own Kids	23.71	20.21	85
CY HHs, 2+People, Married Couple, No Own Kids	28.03	26.02	93
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	2.08	101
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	2.05	101
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	6.83	98
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	4.95	101
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	4.36	122
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	3.27	129

### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	30.22	116
CY HHs, 2-Person HH	32.42	33.68	104
CY HHs, 3-Person HH	16.71	16.51	99
CY HHs, 4-Person HH	14.01	12.07	86
CY HHs, 5-Person HH	6.50	4.95	76
CY HHs, 6-Person HH	2.53	1.70	67
CY HHs, 7+ Person HH	1.70	0.87	51

### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	65.56	108
CY Housing Units, Renter Occ	30.29	29.48	97

### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	1.35	65
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	1.29	43
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	2.08	52
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	4.64	94
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	8.43	144
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	23.82	174
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	14.06	147
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	9.45	87
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	2.32	45
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	0.80	29
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	0.52	19
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.12	12
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.11	10

## Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	59.72	99
CY HUs, 1 Unit Attached	5.54	8.69	157
CY HUs, 2 Units	4.13	4.05	98
CY HUs, 3 to 19 Units	13.23	16.92	128
CY HUs, 20 - 49 Units	3.30	3.47	105
CY HUs, 50+ Units	5.22	3.01	58
CY HUs, Mobile Home	7.73	4.05	52
CY HUs, Other	0.24	0.10	42

### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	8.49	84
CY HUs, Built 1995 to 1998	6.75	5.46	81
CY HUs, Built 1990 to 1994	6.74	5.49	82
CY HUs, Built 1980 to 1989	14.76	14.84	101
CY HUs, Built 1970 to 1979	17.10	17.60	103
CY HUs, Built 1960 to 1969	12.71	14.68	115
CY HUs, Built 1950 to 1959	11.56	15.61	135
CY HUs, Built 1940 to 1949	6.61	7.58	115
CY HUs, Built 1939 or Earlier	13.61	10.25	75

## Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	43.78	98
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	19.17	106
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	10.70	101
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	11.34	95
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	6.93	92
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	8.09	110

Top 15 Lifestyle Behaviors	Index
Order from Home Shopping Network Order from drugstore.com Own Stair Stepper Shop at Lane Bryant Buy from Fuddrucker's Buy from Church's Fried Chicken Go to Professional Football Games,1+ Times Buy Videos by Mail/Phone Order from buy.com Shop at Lerner Buy Treadmill Play Billiards/Pool Shop at Neiman Marcus Go Mountain Bicycling Shop at Express	216 207 201 157 156 152 146 145 145 145 142 142 142 141
Lifestyle Behaviors 16-30	Index
Shop at The Limited Own Tent Buy Tent Buy from Bob Evan's Farm Play Softball Shop at ShopKo Buy from Rally's Go Snowboarding Foreign Travel by Bus Go Canoeing/Kayaking Go to Bar/Nightclub Order from Eddie Bauer Own Mountain Bicycle Own Any Pet Own Sleeping Bag	140 138 137 137 136 131 130 130 129 129 126 126 126 125 125
Lifestyle Behaviors 31-45	Index
Collect Stamps Do Furniture Refinishing Shop at Bed Bath & Beyond Shop at Kinko's Shop at Office Max Do Garment Sewing from Patterns Order from Columbia House Music Club Go Backpacking/Hiking Go Whitewater Rafting Order from BMG Music Buy Alternative Music Buy Tennis Equipment Buy from Del Taco Go to College Football Games,1+ Times Shop at Eddie Bauer	124 124 124 124 122 121 120 119 119 117 117 117 117

## **Urban Achievers**

#### **Urban Achievers**

Concentrated in the nation's port cities, Urban Achievers is often the first stop for up-and-coming immigrants from Asia, South America and Europe. These young singles and couples are typically college-educated and ethnically diverse: about a third are foreign-born, and even more speak a language other than English.

Social Group: Midtown Mix
Lifestage Group: Young Achievers

**2005 Statistics** 

US Households: 1,852,355 (1.67%)

Median HH Income: \$34,157

### **Lifestyle Traits**

Read American Photo

Read The Source

• Spin magazine

Jerry Springer TV

Volkswagen GTI

### **Demographics Traits**

Ethnic Diversity: High Asian, 2+

Presence of Kids: Mix Age Ranges: 25-54

Education Levels: Some College/College Grad

Employment Levels: Other
Homeownership: Renter
Urbanicity: Urban
Income: LowerMid
Income Producing Assets: Virtually none

### Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	11.60	224
CY HHs Hhldr Age 25 - 34	16.28	28.64	176
CY HHs Hhldr Age 35 - 44	20.78	21.94	106
CY HHs Hhldr Age 45 - 54	21.20	16.34	77
CY HHs Hhldr Age 55 - 59	8.69	5.82	67
CY HHs Hhldr Age 60 - 64	6.94	4.26	61
CY HHs Hhldr Age 65 - 69	5.70	3.12	55
CY HHs Hhldr Age 70 - 74	4.93	2.51	51
CY HHs Hhldr Age 75 - 79	4.37	2.21	50
CY HHs Hhldr Age 80 - 84	3.35	1.83	54
CY HHs Hhldr Age 85+	2.57	1.74	68

#### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	21.71	159
CY HHs with Inc \$15,000 - \$24,999	11.25	14.74	131
CY HHs with Inc \$25,000 - \$34,999	11.49	14.78	129
CY HHs with Inc \$35,000 - \$49,999	15.87	17.66	111
CY HHs with Inc \$50,000 - \$74,999	19.30	15.42	80
CY HH Inc \$75,000 - \$99,999	11.50	7.22	63
CY HHs with Inc \$100,000 - \$149,999	10.64	5.64	53
CY HHs with Inc \$150,000 - \$249,999	4.38	2.05	47
CY HH Inc \$250,000 - \$499,999	1.30	0.60	46
CY HH Inc \$500,000+	0.60	0.18	31

### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	58.49	75
CY HHs, Black or African American	11.60	17.41	150
CY HHs, American Indian/Alaska Native	0.75	0.73	97
CY HHs, Asian	3.38	10.92	323
CY HHs, Native HI/Pac Islander	0.11	0.19	173
CY HHs, Some Other Race	4.10	7.66	187
CY HHs, 2+ Races	1.96	4.59	235
CY HHs, Hisp/Lat	9.97	17.50	175

#### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	8.00	103
CY Pop 25+, Some High School, No Diploma	12.13	10.85	89
CY Pop 25+, High School Grad (inc Equivalency)	28.43	19.55	69
CY Pop 25+, Some College, No Degree	21.14	20.43	97
CY Pop 25+, Associate Degree	6.34	6.19	98
CY Pop 25+, Bachelor Degree	15.50	21.83	141
CY Pop 25+, Master's Degree	5.83	8.43	145
CY Pop 25+, Professional School Degree	1.93	3.04	157
CY Pop 25+, Doctorate Degree	0.95	1.69	178

#### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	48.61	182
CY Pop 15+: Married, Spouse present	51.83	27.94	54
CY Pop 15+: Married, Spouse Absent	5.37	8.43	157
CY Pop 15+: Widowed	6.42	4.64	72
CY Pop 15+: Divorced	9.64	10.38	108
CY Pop 15+ Male: Never Married	14.54	26.63	183
CY Pop 15+ Male: Married, Spouse Present	26.04	14.13	54
CY Pop 15+ Male: Married, Spouse Absent	2.76	4.37	158
CY Pop 15+ Male: Widowed	1.20	0.88	74
CY Pop 15+ Female: Married, Spouse Present	25.78	13.81	54
CY Pop 15+ Male: Divorced	4.17	4.55	109
CY Pop 15+ Female: Married, Spouse Absent	2.61	4.06	156
CY Pop 15+ Female: Never Married	12.20	21.98	180
CY Pop 15+ Female: Widowed	5.22	3.76	72
CY Pop 15+ Female: Divorced	5.48	5.83	106

### Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	8.03	92
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.03	4
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	2.50	118
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	2.39	108
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	3.87	156
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	2.00	96
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	1.77	192
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.93	129
CY Emp Civ Pop 16+, Occ: Legal	1.08	1.62	150
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	6.46	114
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	4.54	239
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	4.19	90
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	2.06	105
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	1.82	92
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	6.69	141
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	3.13	97
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	3.11	112
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	11.13	98
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	17.16	111
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.11	15
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	3.36	61
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	2.38	60
CY Emp Civ Pop 16+, Occ: Production	8.39	5.10	61
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	4.61	76

#### **Work Commuting Patterns**

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	56.21	72
CY Workers, Transportation: Carpooled	12.56	11.21	89
CY Workers, Transportation: Public Transport	4.69	19.63	419
CY Workers, Transportation: Motorcycle	0.12	0.20	170
CY Workers, Transportation: Bicycle	0.38	1.61	423
CY Workers, Transportation: Walked	2.93	10.48	357
CY Workers, Transportation: Other	0.72	0.67	92
CY Workers, Transportation: Worked at Home	3.24	2.68	83
CY Workers, Travel Time: < 15 Minutes	29.01	25.01	86
CY Workers, Travel Time: 15 - 29 Minutes	36.10	36.95	102
CY Workers, Travel Time: 30 - 44 Minutes	19.29	21.40	111
CY Workers, Travel Time: 45 - 59 Minutes	7.54	8.14	108
CY Workers, Travel Time: 60+ Minutes	8.06	8.49	105

#### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	23.37	206
CY HHs, 1-Person, Female Hhldr	14.80	21.38	144
CY HHs, 2+People, Married Couple, Own Kids	23.71	11.08	47
CY HHs, 2+People, Married Couple, No Own Kids	28.03	13.04	47
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	1.71	83
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	2.61	128
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	6.94	99
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	4.71	96
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	8.70	243
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	6.46	255

#### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	44.76	171
CY HHs, 2-Person HH	32.42	28.28	87
CY HHs, 3-Person HH	16.71	12.31	74
CY HHs, 4-Person HH	14.01	7.85	56
CY HHs, 5-Person HH	6.50	3.79	58
CY HHs, 6-Person HH	2.53	1.70	67
CY HHs, 7+ Person HH	1.70	1.32	77

#### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	16.17	27
CY Housing Units, Renter Occ	30.29	76.97	254

#### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	0.14	7
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	0.28	9
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	0.52	13
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	0.77	16
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	1.06	18
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	2.86	21
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	2.26	24
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	3.59	33
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	2.42	47
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	1.40	51
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	1.38	49
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.37	38
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.31	29

### Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	10.91	18
CY HUs, 1 Unit Attached	5.54	4.46	80
CY HUs, 2 Units	4.13	6.31	153
CY HUs, 3 to 19 Units	13.23	38.06	288
CY HUs, 20 - 49 Units	3.30	16.51	500
CY HUs, 50+ Units	5.22	23.41	448
CY HUs, Mobile Home	7.73	0.29	4
CY HUs, Other	0.24	0.06	24

#### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	6.30	62
CY HUs, Built 1995 to 1998	6.75	2.51	37
CY HUs, Built 1990 to 1994	6.74	3.46	51
CY HUs, Built 1980 to 1989	14.76	11.72	79
CY HUs, Built 1970 to 1979	17.10	15.89	93
CY HUs, Built 1960 to 1969	12.71	13.96	110
CY HUs, Built 1950 to 1959	11.56	11.50	99
CY HUs, Built 1940 to 1949	6.61	8.55	129
CY HUs, Built 1939 or Earlier	13.61	26.11	192

### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	60.22	135
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	19.94	110
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	7.20	68
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	6.46	54
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	3.44	46
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	2.75	37

Top 15 Lifestyle Behaviors	Index
Buy Spanish/Latin Music Go Snowboarding Buy from White Castle Travel to Central/South America Order from priceline.com Shop at Bloomingdales Travel to Japan/Hong Kong/Other Asia Buy from Carl's Jr. Buy from California Pizza Kitchen Buy from Del Taco Shop at Banana Republic Domestic Travel by Railroad Go to Professional Basketball Games,1+ Times Do Painting/Drawing Buy Rap Music	185 175 165 164 157 156 155 150 146 143 143 142 142 138 137
Lifestyle Behaviors 16-30	Index
Shop at Macy's Play Basketball Buy from Chevy's Play Racquetball Shop at Saks Fifth Ave Shop at Longs Drug Store,6mo Go In-Line Skating Play Soccer Shop at Express Shop at The Gap Domestic Vacation,Go Skiing Participate in Environment Group/Cause Foreign Travel for 15+ Nights Order from J. Crew Go Water Skiing	136 134 133 133 133 132 131 131 129 129 127 124 123 122 118
Lifestyle Behaviors 31-45	Index
Shop at Rite-Aid,6mo Buy Hard Rock Music Buy Soft Rock Music Buy from Cheesecake Factory Buy Alternative Music Buy from Jack-in-the-Box Foreign Travel by Railroad Go Dancing Play Billiards/Pool Shop at Comp USA Play Baseball Shop at Lerner Buy from Dunkin Donuts Shop at Marshall's Buy from Checkers	117 115 115 115 114 114 114 114 113 113 112 112 111 110 109

#### **Blue-Chip Blues**

Blue-Chip Blues is known as a comfortable lifestyle for young, sprawling families with well-paying blue-collar jobs. Ethnically diverse -with a significant presence of Hispanics and African-Americans- the segment's aging neighborhoods feature compact, modestly priced homes surrounded by commercial centers that cater to child-filled households.

Social Group: Middleburbs

Lifestage Group: Mainstream Families

2005 Statistics:

US Households: 1,354,490 (1.22%)

Median HH Income: \$48,655

#### **Lifestyle Traits**

Visited a theme park

• Own a video game system

• Read Parenthood magazines

• Watch Track & Field champship

Drive a Ford Focus

#### **Demographics Traits:**

Ethnic Diversity: High Black & Hisp., Asian

Family Types: Families
Age Ranges: <45

Education Levels: High School Employment Levels: WC, Service, BC

Housing Types: Mix
Urbanicity: Suburban
Income: Midscale
Income Producing Assets: not available

### Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	5.95	115
CY HHs Hhldr Age 25 - 34	16.28	20.96	129
CY HHs Hhldr Age 35 - 44	20.78	25.89	125
CY HHs Hhldr Age 45 - 54	21.20	22.25	105
CY HHs Hhldr Age 55 - 59	8.69	7.72	89
CY HHs Hhldr Age 60 - 64	6.94	5.56	80
CY HHs Hhldr Age 65 - 69	5.70	3.94	69
CY HHs Hhldr Age 70 - 74	4.93	2.98	60
CY HHs Hhldr Age 75 - 79	4.37	2.24	51
CY HHs Hhldr Age 80 - 84	3.35	1.55	46
CY HHs Hhldr Age 85+	2.57	0.96	37

#### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	9.03	66
CY HHs with Inc \$15,000 - \$24,999	11.25	9.69	86
CY HHs with Inc \$25,000 - \$34,999	11.49	12.46	108
CY HHs with Inc \$35,000 - \$49,999	15.87	20.67	130
CY HHs with Inc \$50,000 - \$74,999	19.30	25.00	130
CY HH Inc \$75,000 - \$99,999	11.50	12.32	107
CY HHs with Inc \$100,000 - \$149,999	10.64	8.39	79
CY HHs with Inc \$150,000 - \$249,999	4.38	1.89	43
CY HH Inc \$250,000 - \$499,999	1.30	0.42	32
CY HH Inc \$500,000+	0.60	0.12	20

#### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	61.92	79
CY HHs, Black or African American	11.60	22.11	191
CY HHs, American Indian/Alaska Native	0.75	0.73	98
CY HHs, Asian	3.38	3.68	109
CY HHs, Native HI/Pac Islander	0.11	0.18	164
CY HHs, Some Other Race	4.10	8.53	208
CY HHs, 2+ Races	1.96	2.83	145
CY HHs, Hisp/Lat	9.97	20.36	204

#### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	7.96	103
CY Pop 25+, Some High School, No Diploma	12.13	13.04	107
CY Pop 25+, High School Grad (inc Equivalency)	28.43	29.53	104
CY Pop 25+, Some College, No Degree	21.14	25.60	121
CY Pop 25+, Associate Degree	6.34	7.20	113
CY Pop 25+, Bachelor Degree	15.50	11.90	77
CY Pop 25+, Master's Degree	5.83	3.40	58
CY Pop 25+, Professional School Degree	1.93	0.97	50
CY Pop 25+, Doctorate Degree	0.95	0.40	42

#### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	28.38	106
CY Pop 15+: Married, Spouse present	51.83	50.93	98
CY Pop 15+: Married, Spouse Absent	5.37	5.65	105
CY Pop 15+: Widowed	6.42	4.19	65
CY Pop 15+: Divorced	9.64	10.87	113
CY Pop 15+ Male: Never Married	14.54	15.27	105
CY Pop 15+ Male: Married, Spouse Present	26.04	25.61	98
CY Pop 15+ Male: Married, Spouse Absent	2.76	2.76	100
CY Pop 15+ Male: Widowed	1.20	0.80	67
CY Pop 15+ Female: Married, Spouse Present	25.78	25.31	98
CY Pop 15+ Male: Divorced	4.17	4.32	104
CY Pop 15+ Female: Married, Spouse Absent	2.61	2.88	110
CY Pop 15+ Female: Never Married	12.20	13.11	107
CY Pop 15+ Female: Widowed	5.22	3.39	65
CY Pop 15+ Female: Divorced	5.48	6.55	120

#### **Work Occupation**

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	6.53	75
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.12	21
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	2.06	97
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	1.89	85
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	2.27	91
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	1.72	82
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	0.56	60
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.32	88
CY Emp Civ Pop 16+, Occ: Legal	1.08	0.60	56
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	4.42	78
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	1.35	71
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	3.80	82
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	2.02	103
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	2.31	117
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	4.97	105
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	3.74	116
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	2.96	106
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	10.94	97
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	18.94	123
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.43	59
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	6.27	114
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	4.73	120
CY Emp Civ Pop 16+, Occ: Production	8.39	8.57	102
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	7.49	123

#### **Work Commuting Patterns**

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	78.90	100
CY Workers, Transportation: Carpooled	12.56	15.47	123
CY Workers, Transportation: Public Transport	4.69	2.78	59
CY Workers, Transportation: Motorcycle	0.12	0.18	158
CY Workers, Transportation: Bicycle	0.38	0.29	77
CY Workers, Transportation: Walked	2.93	1.62	55
CY Workers, Transportation: Other	0.72	0.75	104
CY Workers, Transportation: Worked at Home	3.24	2.05	63
CY Workers, Travel Time: < 15 Minutes	29.01	23.29	80
CY Workers, Travel Time: 15 - 29 Minutes	36.10	39.50	109
CY Workers, Travel Time: 30 - 44 Minutes	19.29	21.80	113
CY Workers, Travel Time: 45 - 59 Minutes	7.54	7.68	102
CY Workers, Travel Time: 60+ Minutes	8.06	7.74	96

### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	8.36	74
CY HHs, 1-Person, Female Hhldr	14.80	9.62	65
CY HHs, 2+People, Married Couple, Own Kids	23.71	30.46	128
CY HHs, 2+People, Married Couple, No Own Kids	28.03	22.88	82
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	3.09	151
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	2.49	122
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	10.95	156
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	5.80	118
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	3.82	107
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	2.51	99

#### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	17.98	69
CY HHs, 2-Person HH	32.42	27.44	85
CY HHs, 3-Person HH	16.71	19.93	119
CY HHs, 4-Person HH	14.01	17.85	127
CY HHs, 5-Person HH	6.50	9.46	146
CY HHs, 6-Person HH	2.53	4.13	163
CY HHs, 7+ Person HH	1.70	3.20	188

#### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	63.52	105
CY Housing Units, Renter Occ	30.29	31.54	104

#### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	1.59	76
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	1.87	62
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	3.09	77
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	6.15	125
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	9.15	156
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	21.55	158
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	11.39	119
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	8.31	76
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	2.22	43
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	0.80	29
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	0.48	17
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.09	9
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.12	11

### Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	64.41	106
CY HUs, 1 Unit Attached	5.54	7.69	139
CY HUs, 2 Units	4.13	2.41	58
CY HUs, 3 to 19 Units	13.23	14.38	109
CY HUs, 20 - 49 Units	3.30	2.00	61
CY HUs, 50+ Units	5.22	2.87	55
CY HUs, Mobile Home	7.73	6.09	79
CY HUs, Other	0.24	0.15	64

#### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	13.21	130
CY HUs, Built 1995 to 1998	6.75	8.18	121
CY HUs, Built 1990 to 1994	6.74	8.43	125
CY HUs, Built 1980 to 1989	14.76	20.51	139
CY HUs, Built 1970 to 1979	17.10	21.35	125
CY HUs, Built 1960 to 1969	12.71	12.64	99
CY HUs, Built 1950 to 1959	11.56	8.76	76
CY HUs, Built 1940 to 1949	6.61	3.47	53
CY HUs, Built 1939 or Earlier	13.61	3.45	25

#### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	48.50	109
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	19.95	110
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	10.97	103
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	11.02	93
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	5.72	76
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	3.84	52

Top 15 Lifestyle Behaviors	Index
Buy from Rally's Shop at Lerner Buy from Jack-in-the-Box Domestic Travel by Railroad Go Roller Skating Buy Children's Bicycles Buy Rap Music Buy from Chuck E Cheese Buy from Checkers Buy from Popeyes Buy from Church's Fried Chicken Buy Hard Rock Music Shop at The Limited Buy Tent Rent Videos,6+ Tapes	249 248 220 216 212 198 198 189 186 183 174 174 173 171
Lifestyle Behaviors 16-30	Index
Buy Children's Book Buy Spanish/Latin Music Own Tropical Fish Buy from A&W Shop at Lane Bryant Go to Zoo Buy from Pizza Hut Buy Any Children's Toys Buy from Little Caesar's Go Ice Skating Shop at Disney Store Buy Alternative Music Buy Contemporary Christian Music Buy Swing Sets Go In-Line Skating	165 162 162 161 161 160 159 157 157 156 155 151 151 150
Lifestyle Behaviors 31-45	Index
Shop at Old Navy Buy from Taco Bell Buy from White Castle Order from Columbia House Music Club Shop at Express Buy Treadmill Buy from Papa John's Go to Professional Basketball Games,1+ Times Visit Any Theme Park Buy from Mexican Fast Food Restaurant Do Painting/Drawing Go Bowling Own 4+ Television Sets Own Roller Blades/In-Line Skates Play Baseball	150 148 148 146 146 145 145 144 143 142 142 142 142 142 141

#### **Domestic Duos**

Domestic Duos represents a middle-class mix of mainly over 55 singles and married couples living in older suburban homes. With their high-school educations and fixed incomes, segment residents maintain an easy-going lifestyle. Residents like to socialize by going bowling, seeing a play, meeting at the local fraternal order or going out to eat.

Social Group: Middleburbs
Lifestage Group: Cautious Couples

#### 2005 Statistics:

US Households: 1,188,359 (1.07%)

Median HH Income: \$47,302

#### **Lifestyle Traits**

Go bowling

Spend 15+ nts on dom. travel

• Watch NBC Sun Today Show

• Listen to adult standards radio

• Drive a Mercury Grand Marquis

#### **Demographics Traits:**

Ethnic Diversity: White, Black Family Types: Singles/Couples

Age Ranges: 55+

Education Levels: High School
Employment Levels: WC, Service, BC
Housing Types: Homeowners
Urbanicity: Suburban
Income: Midscale
Income Producing Assets: not available

### Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	2.83	55
CY HHs Hhldr Age 25 - 34	16.28	11.95	73
CY HHs Hhldr Age 35 - 44	20.78	17.72	85
CY HHs Hhldr Age 45 - 54	21.20	19.62	93
CY HHs Hhldr Age 55 - 59	8.69	8.77	101
CY HHs Hhldr Age 60 - 64	6.94	7.90	114
CY HHs Hhldr Age 65 - 69	5.70	7.36	129
CY HHs Hhldr Age 70 - 74	4.93	7.31	148
CY HHs Hhldr Age 75 - 79	4.37	7.15	163
CY HHs Hhldr Age 80 - 84	3.35	5.50	164
CY HHs Hhldr Age 85+	2.57	3.89	151

#### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	10.63	78
CY HHs with Inc \$15,000 - \$24,999	11.25	11.43	102
CY HHs with Inc \$25,000 - \$34,999	11.49	12.37	108
CY HHs with Inc \$35,000 - \$49,999	15.87	18.98	120
CY HHs with Inc \$50,000 - \$74,999	19.30	23.31	121
CY HH Inc \$75,000 - \$99,999	11.50	12.26	107
CY HHs with Inc \$100,000 - \$149,999	10.64	8.54	80
CY HHs with Inc \$150,000 - \$249,999	4.38	1.98	45
CY HH Inc \$250,000 - \$499,999	1.30	0.41	32
CY HH Inc \$500,000+	0.60	0.09	15

### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	83.07	106
CY HHs, Black or African American	11.60	11.57	100
CY HHs, American Indian/Alaska Native	0.75	0.33	44
CY HHs, Asian	3.38	1.49	44
CY HHs, Native HI/Pac Islander	0.11	0.06	57
CY HHs, Some Other Race	4.10	2.12	52
CY HHs, 2+ Races	1.96	1.35	69
CY HHs, Hisp/Lat	9.97	5.68	57

#### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	5.85	76
CY Pop 25+, Some High School, No Diploma	12.13	12.96	107
CY Pop 25+, High School Grad (inc Equivalency)	28.43	35.69	126
CY Pop 25+, Some College, No Degree	21.14	22.40	106
CY Pop 25+, Associate Degree	6.34	6.55	103
CY Pop 25+, Bachelor Degree	15.50	11.31	73
CY Pop 25+, Master's Degree	5.83	3.83	66
CY Pop 25+, Professional School Degree	1.93	1.00	52
CY Pop 25+, Doctorate Degree	0.95	0.41	43

#### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	23.65	88
CY Pop 15+: Married, Spouse present	51.83	52.29	101
CY Pop 15+: Married, Spouse Absent	5.37	4.15	77
CY Pop 15+: Widowed	6.42	9.79	152
CY Pop 15+: Divorced	9.64	10.13	105
CY Pop 15+ Male: Never Married	14.54	12.69	87
CY Pop 15+ Male: Married, Spouse Present	26.04	26.34	101
CY Pop 15+ Male: Married, Spouse Absent	2.76	1.93	70
CY Pop 15+ Male: Widowed	1.20	1.77	148
CY Pop 15+ Female: Married, Spouse Present	25.78	25.95	101
CY Pop 15+ Male: Divorced	4.17	4.10	98
CY Pop 15+ Female: Married, Spouse Absent	2.61	2.22	85
CY Pop 15+ Female: Never Married	12.20	10.96	90
CY Pop 15+ Female: Widowed	5.22	8.02	154
CY Pop 15+ Female: Divorced	5.48	6.03	110

### Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	6.58	76
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.08	13
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	2.00	94
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	2.03	92
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	1.98	80
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	1.75	84
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	0.59	64
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.44	97
CY Emp Civ Pop 16+, Occ: Legal	1.08	0.59	55
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	4.82	85
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	1.38	73
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	4.41	95
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	2.13	108
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	2.33	118
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	4.80	101
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	3.24	100
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	2.82	101
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	11.15	99
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	19.56	127
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.21	28
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	5.22	95
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	4.51	114
CY Emp Civ Pop 16+, Occ: Production	8.39	9.31	111
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	7.07	116

#### **Work Commuting Patterns**

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone 7	8.60	83.95	107
CY Workers, Transportation: Carpooled	12.56	10.89	87
CY Workers, Transportation: Public Transport	4.69	2.78	59
CY Workers, Transportation: Motorcycle	0.12	0.09	79
CY Workers, Transportation: Bicycle	0.38	0.19	49
CY Workers, Transportation: Walked	2.93	1.62	55
CY Workers, Transportation: Other	0.72	0.48	66
CY Workers, Transportation: Worked at Home	3.24	2.01	62
CY Workers, Travel Time: < 15 Minutes	29.01	29.66	102
CY Workers, Travel Time: 15 - 29 Minutes	36.10	41.20	114
CY Workers, Travel Time: 30 - 44 Minutes	19.29	17.63	91
CY Workers, Travel Time: 45 - 59 Minutes	7.54	5.68	75
CY Workers, Travel Time: 60+ Minutes	8.06	5.83	72

### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	10.37	92
CY HHs, 1-Person, Female Hhldr	14.80	18.69	126
CY HHs, 2+People, Married Couple, Own Kids	23.71	18.83	79
CY HHs, 2+People, Married Couple, No Own Kids	28.03	32.10	115
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	1.65	81
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	2.19	107
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	5.44	78
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	6.43	131
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	2.41	67
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	1.88	74

#### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	29.06	111
CY HHs, 2-Person HH	32.42	34.63	107
CY HHs, 3-Person HH	16.71	15.89	95
CY HHs, 4-Person HH	14.01	12.00	86
CY HHs, 5-Person HH	6.50	5.31	82
CY HHs, 6-Person HH	2.53	1.97	78
CY HHs, 7+ Person HH	1.70	1.13	67

#### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	74.71	123
CY Housing Units, Renter Occ	30.29	20.98	69

#### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	1.03	49
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	1.50	49
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	3.19	80
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	6.70	136
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	11.16	191
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	27.37	200
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	14.38	150
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	9.80	90
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	1.97	38
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	0.58	21
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	0.28	10
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.05	5
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.08	7

### Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	70.60	116
CY HUs, 1 Unit Attached	5.54	6.46	117
CY HUs, 2 Units	4.13	3.51	85
CY HUs, 3 to 19 Units	13.23	9.45	71
CY HUs, 20 - 49 Units	3.30	1.97	60
CY HUs, 50+ Units	5.22	3.23	62
CY HUs, Mobile Home	7.73	4.66	60
CY HUs, Other	0.24	0.10	41

#### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	5.67	56
CY HUs, Built 1995 to 1998	6.75	3.06	45
CY HUs, Built 1990 to 1994	6.74	3.71	55
CY HUs, Built 1980 to 1989	14.76	9.54	65
CY HUs, Built 1970 to 1979	17.10	15.66	92
CY HUs, Built 1960 to 1969	12.71	21.08	166
CY HUs, Built 1950 to 1959	11.56	23.95	207
CY HUs, Built 1940 to 1949	6.61	8.27	125
CY HUs, Built 1939 or Earlier	13.61	9.07	67

### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	35.31	79
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	15.53	86
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	10.68	100
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	13.30	112
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	10.49	140
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	14.69	200

Top 15 Lifestyle Behaviors	Index
Buy from Rally's Order from Readers Digest Association Belong to a Veterans Club Buy from Chi-Chi's Order from Gevalia Kaffe Own Stationary Bike Go to Professional Basketball Games,1+ Times Domestic Travel,Any Trip,15+ Nights Buy from Bertucci's Buy from Bob's Big Boy Order from QVC Buy from Bennigan's Buy from Church's Fried Chicken Shop at Ace Hardware Foreign Travel by Bus	332 200 193 187 185 178 177 176 171 171 161 160 156 156
Lifestyle Behaviors 16-30	Index
Order from Home Shopping Network Order from Lillian Vernon Play Lottery,10+ Times/mo Shop at Lord & Taylor Buy from Red Lobster Buy from Bob Evan's Farm Buy from Lone Star Steakhouse Shop at Walgreens Belong to a Fraternal Order Buy from Cracker Barrel Shop at Talbots Write to Elected Official 1 Buy Gospel Music Shop at Kmart Shop at Kohl's	154 154 153 151 150 149 147 147 146 146 145 45 144 144
Lifestyle Behaviors 31-45	Index
Buy from Blimpie Subs & Salads Play Bingo Shop at BJ's Wholesale Club Buy from Denny's Do Bird Watching Domestic Vacation,Play Golf Buy from IHOP Order from Book of the Month Club Buy Videos by Mail/Phone Go Walking for Exercise Go to Barber Shop Order from drugstore.com Own Treadmill Vote in Election Order from Publishers Clearing House	142 141 140 137 136 136 133 132 131 129 128 128 128 128 127

#### **New Beginnings**

Filled with young, single adults, New Beginnings is a magnet for adults in transition. Many of its residents are twentysomething singles and couples just starting out on their career paths -or starting over after recent divorces or company transfers. Ethnically diverse -with nearly half its residents Hispanic, Asian or African-American- New Beginnings households tend to have the modest living standards typical of transient apartment dwellers.

Social Group: Inner Suburbs
Lifestage Group: Striving Singles

#### 2005 Statistics:

US Households: 1,697,047 (1.53%)

Median HH Income: \$30,477

#### **Lifestyle Traits**

Rent/buy at Hollywood Video

Play games on the Internet

Read Star

• Watch Jerry Springer in synd.

Drive a Saturn SC

#### **Demographics Traits:**

Ethnic Diversity: High Black, Hisp., Asian

Family Types: Mix Age Ranges: <35

Education Levels: High School

Employment Levels: White-Collar, Service

Housing Types: Renters
Urbanicity: Suburban
Income: Lower Middle
Income Producing Assets: not available

### Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	14.67	283
CY HHs Hhldr Age 25 - 34	16.28	28.28	174
CY HHs Hhldr Age 35 - 44	20.78	21.15	102
CY HHs Hhldr Age 45 - 54	21.20	15.56	73
CY HHs Hhldr Age 55 - 59	8.69	5.46	63
CY HHs Hhldr Age 60 - 64	6.94	3.97	57
CY HHs Hhldr Age 65 - 69	5.70	2.93	51
CY HHs Hhldr Age 70 - 74	4.93	2.44	49
CY HHs Hhldr Age 75 - 79	4.37	2.16	49
CY HHs Hhldr Age 80 - 84	3.35	1.82	54
CY HHs Hhldr Age 85+	2.57	1.57	61

#### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	22.83	167
CY HHs with Inc \$15,000 - \$24,999	11.25	17.59	156
CY HHs with Inc \$25,000 - \$34,999	11.49	17.04	148
CY HHs with Inc \$35,000 - \$49,999	15.87	18.29	115
CY HHs with Inc \$50,000 - \$74,999	19.30	14.30	74
CY HH Inc \$75,000 - \$99,999	11.50	5.40	47
CY HHs with Inc \$100,000 - \$149,999	10.64	3.23	30
CY HHs with Inc \$150,000 - \$249,999	4.38	0.95	22
CY HH Inc \$250,000 - \$499,999	1.30	0.28	22
CY HH Inc \$500,000+	0.60	0.08	14

#### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	56.26	72
CY HHs, Black or African American	11.60	28.45	245
CY HHs, American Indian/Alaska Native	0.75	0.76	101
CY HHs, Asian	3.38	4.59	136
CY HHs, Native HI/Pac Islander	0.11	0.16	148
CY HHs, Some Other Race	4.10	6.75	165
CY HHs, 2+ Races	1.96	3.02	155
CY HHs, Hisp/Lat	9.97	15.28	153

#### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	8.54	110
CY Pop 25+, Some High School, No Diploma	12.13	14.45	119
CY Pop 25+, High School Grad (inc Equivalency)	28.43	27.14	95
CY Pop 25+, Some College, No Degree	21.14	22.94	108
CY Pop 25+, Associate Degree	6.34	6.11	96
CY Pop 25+, Bachelor Degree	15.50	13.81	89
CY Pop 25+, Master's Degree	5.83	4.61	79
CY Pop 25+, Professional School Degree	1.93	1.40	72
CY Pop 25+, Doctorate Degree	0.95	.00	105

#### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	42.32	158
CY Pop 15+: Married, Spouse present	51.83	31.38	61
CY Pop 15+: Married, Spouse Absent	5.37	8.87	165
CY Pop 15+: Widowed	6.42	5.07	79
CY Pop 15+: Divorced	9.64	12.35	128
CY Pop 15+ Male: Never Married	14.54	22.27	153
CY Pop 15+ Male: Married, Spouse Present	26.04	15.93	61
CY Pop 15+ Male: Married, Spouse Absent	2.76	4.70	170
CY Pop 15+ Male: Widowed	1.20	0.92	77
CY Pop 15+ Female: Married, Spouse Present	25.78	15.45	60
CY Pop 15+ Male: Divorced	4.17	5.23	125
CY Pop 15+ Female: Married, Spouse Absent	2.61	4.17	160
CY Pop 15+ Female: Never Married	12.20	20.05	164
CY Pop 15+ Female: Widowed	5.22	4.15	80
CY Pop 15+ Female: Divorced	5.48	7.12	130

### Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	5.69	65
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.06	10
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	1.88	89
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	1.74	79
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	2.60	105
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	1.68	80
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	1.13	122
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.50	100
CY Emp Civ Pop 16+, Occ: Legal	1.08	0.65	61
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	5.11	90
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	1.76	93
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	3.74	81
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	2.46	125
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	2.00	101
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	7.15	151
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	4.18	129
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	3.09	111
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	11.54	102
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	17.78	115
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.48	65
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	5.50	100
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	3.49	88
CY Emp Civ Pop 16+, Occ: Production	8.39	8.01	96
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	6.79	111

#### **Work Commuting Patterns**

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	72.04	92
CY Workers, Transportation: Carpooled	12.56	15.93	127
CY Workers, Transportation: Public Transport	4.69	5.35	114
CY Workers, Transportation: Motorcycle	0.12	0.14	123
CY Workers, Transportation: Bicycle	0.38	0.70	185
CY Workers, Transportation: Walked	2.93	4.90	167
CY Workers, Transportation: Other	0.72	0.93	129
CY Workers, Transportation: Worked at Home	3.24	1.76	54
CY Workers, Travel Time: < 15 Minutes	29.01	31.59	109
CY Workers, Travel Time: 15 - 29 Minutes	36.10	40.18	111
CY Workers, Travel Time: 30 - 44 Minutes	19.29	17.18	89
CY Workers, Travel Time: 45 - 59 Minutes	7.54	5.23	69
CY Workers, Travel Time: 60+ Minutes	8.06	5.81	72

### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	17.43	154
CY HHs, 1-Person, Female Hhldr	14.80	18.26	123
CY HHs, 2+People, Married Couple, Own Kids	23.71	14.37	61
CY HHs, 2+People, Married Couple, No Own Kids	28.03	14.09	50
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	2.58	126
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	2.47	121
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	13.78	197
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	5.21	106
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	6.75	188
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	5.06	200

#### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	35.68	137
CY HHs, 2-Person HH	32.42	29.18	90
CY HHs, 3-Person HH	16.71	15.78	94
CY HHs, 4-Person HH	14.01	10.60	76
CY HHs, 5-Person HH	6.50	5.01	77
CY HHs, 6-Person HH	2.53	2.13	84
CY HHs, 7+ Person HH	1.70	1.62	95

#### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	20.26	33
CY Housing Units, Renter Occ	30.29	71.28	235

#### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	0.97	46
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	1.08	36
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	1.82	46
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	2.64	54
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	3.28	56
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	6.22	46
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	2.93	31
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	2.06	19
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	0.59	11
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	0.23	8
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	0.18	7
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.07	7
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.07	6

### Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	20.65	34
CY HUs, 1 Unit Attached	5.54	6.21	112
CY HUs, 2 Units	4.13	4.19	102
CY HUs, 3 to 19 Units	13.23	44.13	333
CY HUs, 20 - 49 Units	3.30	8.43	256
CY HUs, 50+ Units	5.22	13.74	263
CY HUs, Mobile Home	7.73	2.55	33
CY HUs, Other	0.24	0.09	38

#### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	8.88	87
CY HUs, Built 1995 to 1998	6.75	5.42	80
CY HUs, Built 1990 to 1994	6.74	6.39	95
CY HUs, Built 1980 to 1989	4.76	20.83	141
CY HUs, Built 1970 to 1979	17.10	24.92	146
CY HUs, Built 1960 to 1969	12.71	15.42	121
CY HUs, Built 1950 to 1959	11.56	8.46	73
CY HUs, Built 1940 to 1949	6.61	4.37	66
CY HUs, Built 1939 or Earlier	13.61	5.31	39

#### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	63.02	142
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	19.07	105
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	6.43	61
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	5.68	48
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	3.02	40
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	2.78	38

Top 15 Lifestyle Behaviors	Index
Buy from Church's Fried Chicken Go to Movie,4+ Times/mo Buy from Golden Corral Shop at Lerner Buy Rap Music Buy from Checkers Order from Publishers Clearing House Buy from Papa John's Buy from Popeyes Buy from Jack-in-the-Box Shop at Lane Bryant Buy Spanish/Latin Music Buy from Carl's Jr. Buy Tent Buy from Del Taco	187 155 141 132 131 127 124 121 119 113 113 107 107
Lifestyle Behaviors 16-30	Index
Shop at The Limited Belong to a Church Board Buy from Rally's Buy from Shoney's Own Tropical Fish Play Soccer Buy Children's Bicycles Buy from A&W Play Chess Shop at Walgreens Buy from Fuddrucker's Go to Professional Basketball Games,1+ Times Play Basketball Shop at Saks Fifth Ave Shop at Neiman Marcus	101 100 100 99 99 98 98 97 96 95 93 93 93
Lifestyle Behaviors 31-45	Index
Shop at Victoria's Secret Buy Swing Sets Buy from Whataburger Go to Auto Racing,1+Times Shop at Express Buy from Denny's Buy from Hooters Buy from Pizza Hut Buy from Mexican Fast Food Restaurant Order from Spiegel Buy from Long John Silver Buy from Burger King Buy from Captain D's Buy from Taco Bell Go to College Football Games,1+Times	92 91 91 91 91 89 89 88 88 88 86 86

#### **Suburban Pioneers**

Suburban Pioneers represents one of the nation's eclectic lifestyles, a mix of young singles, recently divorced and single parents who have moved into older, inner-ring suburbs. They live in aging homes and garden-style apartment buildings, where the jobs are blue-collar and the money is tight. But what unites these residents -a diverse mix of whites, Hispanics and African-Americans- is a working-class sensibility and an appreciation for their off-the-beaten-track neighborhoods.

Social Group: Inner Suburbs
Lifestage Group: Mainstream Families

#### 2005 Statistics:

US Households: 1,161,514 (1.05%)

Median HH Income: \$33,229

#### **Lifestyle Traits**

• Play softball

Buy collectables by mail

Read Star

Watch Bold and Beautiful

Drive a Hyundai Accent

#### **Demographics Traits:**

Ethnic Diversity: High Black & Hispanic

Family Types: Mix Age Ranges: <45

Education Levels: High School Employment Levels: BC, WC, Service

Housing Types: Mix
Urbanicity: Suburban
Income: Lower Middle
Income Producing Assets: not available

### Age

Description	U.S.	Segment	Index
CY HHs Hhldr Age 15 - 24	5.18	7.87	152
CY HHs Hhldr Age 25 - 34	16.28	21.65	133
CY HHs Hhldr Age 35 - 44	20.78	22.71	109
CY HHs Hhldr Age 45 - 54	21.20	19.63	93
CY HHs Hhldr Age 55 - 59	8.69	7.20	83
CY HHs Hhldr Age 60 - 64	6.94	5.52	80
CY HHs Hhldr Age 65 - 69	5.70	4.44	78
CY HHs Hhldr Age 70 - 74	4.93	3.73	76
CY HHs Hhldr Age 75 - 79	4.37	3.18	73
CY HHs Hhldr Age 80 - 84	3.35	2.37	71
CY HHs Hhldr Age 85+	2.57	1.69	66

#### Income

Description	U.S.	Segment	Index
CY HHs with Inc < \$15,000	13.68	19.25	141
CY HHs with Inc \$15,000 - \$24,999	11.25	16.92	150
CY HHs with Inc \$25,000 - \$34,999	11.49	16.71	145
CY HHs with Inc \$35,000 - \$49,999	15.87	18.99	120
CY HHs with Inc \$50,000 - \$74,999	19.30	16.62	86
CY HH Inc \$75,000 - \$99,999	11.50	6.46	56
CY HHs with Inc \$100,000 - \$149,999	10.64	3.72	35
CY HHs with Inc \$150,000 - \$249,999	4.38	0.97	22
CY HH Inc \$250,000 - \$499,999	1.30	0.29	22
CY HH Inc \$500,000+	0.60	0.06	10

### Race & Ethnicity

Description	U.S.	Segment	Index
CY HHs, White	78.10	64.78	83
CY HHs, Black or African American	11.60	19.87	171
CY HHs, American Indian/Alaska Native	0.75	0.95	126
CY HHs, Asian	3.38	1.84	55
CY HHs, Native HI/Pac Islander	0.11	0.13	121
CY HHs, Some Other Race	4.10	9.79	239
CY HHs, 2+ Races	1.96	2.64	135
CY HHs, Hisp/Lat	9.97	23.34	234

#### Education

Description	U.S.	Segment	Index
CY Pop 25+, Less than 9th Grade	7.74	13.22	171
CY Pop 25+, Some High School, No Diploma	12.13	18.30	151
CY Pop 25+, High School Grad (inc Equivalency)	28.43	31.23	110
CY Pop 25+, Some College, No Degree	21.14	20.76	98
CY Pop 25+, Associate Degree	6.34	5.27	83
CY Pop 25+, Bachelor Degree	15.50	7.86	51
CY Pop 25+, Master's Degree	5.83	2.31	40
CY Pop 25+, Professional School Degree	1.93	0.72	37
CY Pop 25+, Doctorate Degree	0.95	0.33	35

#### Sex by Marital Status for the Pop 15+

Description	U.S.	Segment	Index
CY Pop 15+: Never Married	26.74	31.54	118
CY Pop 15+: Married, Spouse present	51.83	42.88	83
CY Pop 15+: Married, Spouse Absent	5.37	7.17	134
CY Pop 15+: Widowed	6.42	5.95	93
CY Pop 15+: Divorced	9.64	12.45	129
CY Pop 15+ Male: Never Married	14.54	16.84	116
CY Pop 15+ Male: Married, Spouse Present	26.04	21.67	83
CY Pop 15+ Male: Married, Spouse Absent	2.76	3.46	125
CY Pop 15+ Male: Widowed	1.20	1.18	98
CY Pop 15+ Female: Married, Spouse Present	25.78	21.21	82
CY Pop 15+ Male: Divorced	4.17	5.34	128
CY Pop 15+ Female: Married, Spouse Absent	2.61	3.71	142
CY Pop 15+ Female: Never Married	12.20	14.69	120
CY Pop 15+ Female: Widowed	5.22	4.77	91
CY Pop 15+ Female: Divorced	5.48	7.12	130

### Work Occupation

Description	U.S.	Segment	Index
CY Emp Civ Pop 16+, Occ: Mgmt Except Farmer	8.70	4.83	56
CY Emp Civ Pop 16+, Occ: Farmer/Farm Mgmt	0.59	0.13	22
CY Emp Civ Pop 16+, Occ: Business Ops Specialist	2.12	1.47	69
CY Emp Civ Pop 16+, Occ: Financial Specialist	2.21	1.29	58
CY Emp Civ Pop 16+, Occ: Computer/Mathematical	2.48	1.33	54
CY Emp Civ Pop 16+, Occ: Architect/Engineer	2.09	1.11	53
CY Emp Civ Pop 16+, Occ: Life/Phys/Soc Science	0.92	0.46	49
CY Emp Civ Pop 16+, Occ: Community/Soc Svcs	1.49	1.31	88
CY Emp Civ Pop 16+, Occ: Legal	1.08	0.49	45
CY Emp Civ Pop 16+, Occ: Edu/Training/Library	5.66	3.82	68
CY Emp Civ Pop 16+, Occ: Arts/Entertain/Sports	1.90	1.24	65
CY Emp Civ Pop 16+, Occ: Health Practitioner/Tec	4.63	2.98	64
CY Emp Civ Pop 16+, Occ: Healthcare Support	1.97	2.52	128
CY Emp Civ Pop 16+, Occ: Protective Svcs	1.97	1.90	96
CY Emp Civ Pop 16+, Occ: Food Prep/Serving	4.75	6.54	138
CY Emp Civ Pop 16+, Occ: Building Grounds Maint	3.24	5.15	159
CY Emp Civ Pop 16+, Occ: Personal Care/Svc	2.79	3.11	111
CY Emp Civ Pop 16+, Occ: Sales/Related	11.30	10.53	93
CY Emp Civ Pop 16+, Occ: Office/Admin Support	15.42	16.80	109
CY Emp Civ Pop 16+, Occ: Farm/Fish/Forestry	0.74	0.75	102
CY Emp Civ Pop 16+, Occ: Construction/Extraction	5.51	7.91	143
CY Emp Civ Pop 16+, Occ: Maintenance Repair	3.95	4.64	118
CY Emp Civ Pop 16+, Occ: Production	8.39	10.95	130
CY Emp Civ Pop 16+, Occ: Transportation/Moving	6.09	8.75	144

### Work Commuting Patterns

Description	U.S.	Segment	Index
CY Workers, Transportation: Drove Alone	78.60	75.70	96
CY Workers, Transportation: Carpooled	12.56	17.34	138
CY Workers, Transportation: Public Transport	4.69	3.02	64
CY Workers, Transportation: Motorcycle	0.12	0.14	125
CY Workers, Transportation: Bicycle	0.38	0.40	105
CY Workers, Transportation: Walked	2.93	2.30	78
CY Workers, Transportation: Other	0.72	1.10	152
CY Workers, Transportation: Worked at Home	3.24	1.80	56
CY Workers, Travel Time: < 15 Minutes	29.01	29.03	100
CY Workers, Travel Time: 15 - 29 Minutes	36.10	42.36	117
CY Workers, Travel Time: 30 - 44 Minutes	19.29	17.81	92
CY Workers, Travel Time: 45 - 59 Minutes	7.54	4.92	65
CY Workers, Travel Time: 60+ Minutes	8.06	5.87	73

#### Family Composition Household Type

Description	U.S.	Segment	Index
CY HHs, 1-Person, Male Hhldr	11.33	12.17	107
CY HHs, 1-Person, Female Hhldr	14.80	13.39	90
CY HHs, 2+People, Married Couple, Own Kids	23.71	22.19	94
CY HHs, 2+People, Married Couple, No Own Kids	28.03	20.06	72
CY HHs, Other Fam HH, Male Hhldr, Own Kids	2.05	3.16	154
CY HHs, Other Fam HH, Male Hhldr, No Own Kids	2.04	2.75	135
CY HHs, Other Fam HH, Female Hhldr, Own Kids	7.01	12.54	179
CY HHs, Other Fam HH, Female Hhldr, No Own Kids	4.91	6.49	132
CY Non Family HH, 2+ Persons, Male Hhldr	3.58	4.33	121
CY Non Family HH, 2+ Persons, Female Hhldr	2.53	2.94	116

#### Family Composition People in Household

Description	U.S.	Segment	Index
CY HHs, 1-Person HH	26.13	25.56	98
CY HHs, 2-Person HH	32.42	27.83	86
CY HHs, 3-Person HH	16.71	17.40	104
CY HHs, 4-Person HH	14.01	13.93	99
CY HHs, 5-Person HH	6.50	8.06	124
CY HHs, 6-Person HH	2.53	3.88	153
CY HHs, 7+ Person HH	1.70	3.34	196

#### Housing Home Ownership

Description	U.S.	Segment	Index
CY Housing Units, Owner Occ	60.72	54.80	90
CY Housing Units, Renter Occ	30.29	36.99	122

#### Housing Home Value

Description	U.S.	Segment	Index
CY All Own Occ HUs with Value < \$20,000	2.09	5.29	253
CY All Own Occ HUs with Value \$20,000 - \$39,999	3.03	6.15	203
CY All Own Occ HUs with Value \$40,000 - \$59,999	3.99	8.42	211
CY All Own Occ HUs with Value \$60,000 - \$79,999	4.93	9.77	198
CY All Own Occ HUs with Value \$80,000 - \$99,999	5.86	9.10	155
CY All Own Occ HUs with Value \$100,000 - \$149,999	13.65	12.91	95
CY All Own Occ HUs with Value \$150,000 - \$199,999	9.56	4.72	49
CY All Own Occ HUs with Value \$200,000 - \$299,999	10.88	2.40	22
CY All Own Occ HUs with Value \$300,000 - \$399,999	5.12	0.53	10
CY All Own Occ HUs with Value \$400,000 - \$499,999	2.75	0.18	6
CY All Own Occ HUs with Value \$500,000 - \$749,999	2.81	0.12	4
CY All Own Occ HUs with Value \$750,000 - \$999,999	0.98	0.04	4
CY All Own Occ HUs with Value \$1,000,000+	1.08	0.07	6

### Housing Units in Structure

Description	U.S.	Segment	Index
CY HUs, 1 Unit Detached	60.61	55.44	91
CY HUs, 1 Unit Attached	5.54	5.00	90
CY HUs, 2 Units	4.13	4.77	115
CY HUs, 3 to 19 Units	13.23	15.48	117
CY HUs, 20 - 49 Units	3.30	2.62	79
CY HUs, 50+ Units	5.22	3.01	58
CY HUs, Mobile Home	7.73	13.35	173
CY HUs, Other	0.24	0.33	138

#### Housing Year Structure Built

Description	U.S.	Segment	Index
CY HUs, Built 1999 to March CY	10.15	9.39	92
CY HUs, Built 1995 to 1998	6.75	5.63	83
CY HUs, Built 1990 to 1994	6.74	4.88	73
CY HUs, Built 1980 to 1989	14.76	13.35	90
CY HUs, Built 1970 to 1979	17.10	18.62	109
CY HUs, Built 1960 to 1969	12.71	14.93	117
CY HUs, Built 1950 to 1959	11.56	14.34	124
CY HUs, Built 1940 to 1949	6.61	7.88	119
CY HUs, Built 1939 or Earlier	13.61	10.99	81

#### Housing Years in Home

Description	U.S.	Segment	Index
CY Occ HUs, Hhldr Moved in 1999 to March 2005	44.46	47.72	107
CY Occ HUs, Hhldr Moved in 1995 to 1998	18.16	18.95	104
CY Occ HUs, Hhldr Moved in 1990 to 1994	10.63	9.89	93
CY Occ HUs, Hhldr Moved in 1980 to 1989	11.88	10.03	84
CY Occ HUs, Hhldr Moved in 1970 to 1979	7.51	6.48	86
CY Occ HUs, Hhldr Moved in 1969 or earlier	7.36	6.93	94

Top 15 Lifestyle Behaviors	Index
Buy from Church's Fried Chicken Buy from Checkers Buy from Rally's Do Needlepoint Order from Readers Digest Association Buy from Popeyes Go to Professional Basketball Games,1+ Times Buy from Little Caesar's Buy from Whataburger Buy from White Castle Shop at Walgreens Shop at Kinko's Shop at Lerner Buy Videos by Mail/Phone Buy Rap Music	252 232 232 227 177 176 168 159 148 138 131 130 130 124 123
Lifestyle Behaviors 16-30	Index
Buy from Denny's Go to College Basketball Games,1+ Times Order from Avon Buy from Long John Silver Buy Swing Sets Go to Movie,4+ Times/mo Order from Walmart.com Buy from KFC Buy from Boston Market Buy from Domino's Pizza Shop at Wal-Mart Pharmacy Buy 1960s Nostalgia Music Buy Gospel Music Buy Spanish/Latin Music Shop at Kmart	123 123 122 120 119 119 117 116 113 113 111 111 111
Lifestyle Behaviors 31-45	Index
Buy from Shoney's Buy from Pizza Hut Shop at Thomasville Buy from Captain D's Buy from Mexican Fast Food Restaurant Buy from Papa John's Play Baseball Foreign Travel by Car Buy from Hardee's Shop at Wal-Mart Shop at Lane Bryant Do Garment Sewing from Patterns Belong to a Church Board Buy from Del Taco Travel to Central/South America	109 106 106 105 105 105 105 104 103 103 102 101 100 100

## Targeted Retailers/Restaurants

Based on the psychographic data of the households present within the Leon Valley Retail Trade Area, we have identified the following retailers and restaurants as the best targets for recruitment\* to the Leon Valley, Texas community.

Retailers	Restaurants
Banana Republic	Applebee's
Bed Bath & Beyond	Arby's
Best Buy	Bennigan's
Circuit City	Blimpie
CompUSA	Boston Market
Dillard's	Checker's
Dress Barn	Chick-Fil-A
Eddie Bauer	Chili's Grill & Bar
Express	Church's Chicken
Famous Footwear	Del Taco
Foley's	Denny's
Foot Locker/Lady Foot Locker	Domino's Pizza
Kinko's	Dunkin' Donuts
Kohl's	Fuddruckers
Lane Bryant	Godfather's Pizza
Lerner	IHOP
Linen 'N Things	Jack-in-the-Box
Macy's	Joe's Crab Shack
Marshalls	KFC
Nordstrom Rack	Krispy Kreme
Office Depot	Krystal Hamburgers
Old Navy	Little Caesar's
Rack Room Shoes	Long John Silver
Ross	Mazzio's
Sports Authority	Olive Garden
Structure	Panera Bread
Target	Papa John's
The Gap	Pizza Inn
The Limited	Popeye's
Toys R Us	Quizno's
	Rally's
	Red Lobster
	Romano's Macaroni Grill
	Starbucks
	TGI Friday's
	Taco Bell
	Wendy's
	Whataburger

<sup>\*</sup>This list is generated by analyzing the lifestyle/buying/spending characteristics of households and comparing them with those of known patrons of these retailers and restaurants. This list is only representative of retailers and restaurants which most closely match with Leon Valley's psychographic profile data. As a result, some retailers and restaurants may be listed here which are already present in the community and/or Retail Trade Area.

## Acknowledgements

The observations, conclusions and recommendations contained in this study are solely those of Cofer Haag & Thrasher and should not be construed to represent the opinions of others, including its clients, or any other entity prior to such entity's express approval of this study.

Sources used in completing this study include: infoUSA™, Applied Geographic Solutions, Claritas 2005, U.S. Census Bureau, Economy.com, International Council of Shopping Centers, and/or U.S. Bureau of Labor and Statistics

Mapping data is provided by MapInfo, Claritas and Microsoft Corporation. All information furnished is from sources deemed reliable and is submitted subject to errors, omissions, change of terms and/or conditions.